

Database

Entry Date	2023-12-28
Source	Tali Sharot: Intelligent People Have Greater Difficulty Changing Their Beliefs.; 2018.
Link	Link
Source Type	Video
Domain	Individuals
Subdomain1	In general
Subdomain2	Beliefs / attitudes
Key Points	A clear account research showing why facts and figures often fail to persuade intelligent and well educated people to change their minds in the expected direction. The size and direction of the change is highly dependent on pre-existing beliefs
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